

Vertiv And Diesel Electric Services Collaborate To Deliver Turnkey Power Solutions In South Africa

Johannesburg, South Africa [24th July 2019] – Turnkey power solutions provider, [Diesel Electric Services](#) has today announced its distribution partnership with IT Infrastructure technology provider, [Vertiv](#), in a bid to enhance critical infrastructure in South Africa.

Africa's most advanced economy is in danger of regressing in 2019, as rolling blackouts and a 13.8% electricity tariff hike keep the country in darkness and increase price pressure across all sectors. As a result, organizations demand reliable, efficient technology to protect their sensitive IT equipment while still expecting to see reductions in operational costs.

Vertiv's extensive portfolio and expertise in power and thermal management, core and access sites, hyperscale and edge computing and centralized and distributed networks add value to the Diesel Electric Services current product offerings. This distribution partnership tackles head-on the ongoing power outages in South Africa as a result of diminished resources.

"Our distribution partnership with Diesel Electric Services is a step forward in resolving the load shedding crises in South Africa. Our proven cutting-edge solutions are well-placed to support Diesel Electric Services in its pursuit to modernize South Africa's current power infrastructure." says Wojtek Piorko, regional director, South East Africa at Vertiv.

"Through this distribution partnership, we'll be focusing on creating sustainable value for all our stakeholders and provide affordable power solutions" says Richard Baxter, sales manager at Diesel Electric Services. "By teaming up with Vertiv, we can help solve our customers' most pressing challenges with the industry's most formidable array of data centre critical infrastructure, services and management solutions."

Diesel Electric Services and Vertiv believe there is a better way to meet the accelerating demand for data – one driven by passion and innovation. Customers are able to protect their businesses from power outages and fluctuations by contacting Diesel Electric Services.

About Diesel Electric Services

Since 1993 Diesel Electric Services (PTY) Ltd has specialised in the design, manufacture, delivery, installation, commissioning and maintenance of generator sets, distribution boards and associated products to suit the needs of practically any organisation.

DES staff complement, over 500 strong, at 25 000m² premises in Johannesburg includes many of the pioneers of the genset business in this country, guaranteeing a vast amount of knowledge and

experience being passed down the ranks ensuring long term commitment to a very demanding market. For more information, visit: <http://www.dieselectricservices.co.za>

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About Vertiv

Vertiv brings together hardware, software, analytics and ongoing services to ensure its customers' vital applications run continuously perform optimally and grow with their business needs. Vertiv solves the most important challenges facing today's data centers, communication networks and commercial and industrial facilities with a portfolio of power, cooling and IT infrastructure solutions and services that extends from the cloud to the edge of the network. Headquartered in Columbus, Ohio, USA, Vertiv employs around 20,000 people and does business in more than 130 countries. For more information, and for the latest news and content from Vertiv, visit www.Vertiv.com.