

FOR IMMEDIATE RELEASE

Africa Follows Dry-Type Trend As Trafo Power Solutions Gears Up For Growth

Africa continues to follow the global trend in taking up dry-type transformer technology, owing largely to its enhanced safety levels and lower maintenance requirements.

According to David Claassen, managing director of local dry-type transformer specialist Trafo Power Solutions, the growth of this market segment continues to extend the capacity of these units, which are now available in outputs up to 25 MVA.

“Africa has also been an enthusiastic market for the trend towards modular installations in applications like mining, water treatment and power generation. The safer, oil-free design of dry-type transformers allows them to be readily placed in modular substations, in close proximity to other equipment and personnel,” Claassen says.

In a partnership that will further boost the accessibility of dry-type transformer solutions across Africa, Claassen says that Trafo Power Solutions has now formalised its close collaboration with leading Italy-based manufacturer TMC Transformers.

“TMC is one of two leading designers and manufacturers of dry-type transformers,” he says. “After working with them for the past couple of years, we have signed an exclusive engineering partnership agreement to supply and service sub-Saharan Africa.”

Claassen emphasises the close alignment between the solution-focused approaches of the two companies. “We work together at all stages of each project from application engineering through to design, manufacture and customer support,” says Claassen.

TMC Transformers business development manager Roberto Deri highlights that the European company does not only manufacture standard products, but is driven by customers’ specific needs and project applications.

“This is the reason we are highly selective in our partnerships, as those companies with whom we work, such as Trafo Power Solutions, must have the engineering and design expertise to work closely

with us on a technical level,” says Deri. “In this way, we fully leverage the capacity of our state-of-the-art design and manufacturing facility.”

The 25,000 m² facility situated in Busto Arsizio near the Italian/Swiss border employs over 100 highly skilled technicians and professionals, and produces on average 16 complete transformer units a day.

Deri notes that TMC’s owners have over three decades of experience in this field, having built up their previous transformer business into a market leader worth €200-million before it was sold to a leading global OEM.

“Having purchased the TMC facility in 2017, the vision of our ownership and management team is to grow this business into a global force,” he says. “The company is already well on its way toward this goal, with rising global sales underpinned by a strong reputation for quality engineered products backed by solid technical support.”

Deri was recently in Johannesburg to exhibit – jointly with Trafo Power Solutions – at the well-attended Power & Electricity World Africa at Sandton’s Convention Centre.

TMC PIC 01 : The TMC Transformers facility in Italy produces world class dry-type transformers.

TMC PIC 02 : The exclusive engineering partnership agreement between TMC Transformers and Trafo Power Solutions will ensure quality manufactured dry-type transformers for African customers.

TMC PIC 03 : TMC Transformers operates a world class manufacturing facility in Italy.

ENDS ...APRIL 2019

FROM : CORALYNNE & ASSOCIATES
TEL : +79 523 7422
EMAIL : communicate@coralynne.co.za
WEBSITE: www.coralynne.co.za

FOR : TRAF0 POWER SOLUTIONS
TEL : +27 (011) 325 4007
EMAIL : david@trafo.co.za
WEBSITE : www.trafo.co.za