

# PRESS RELEASE

## BI offers fit-for-purpose chain solution for cement producers

***21 August 2018:** Leading supplier BI has supplied a large order of KÖBO chains to cement producers in the North West and the Western Cape. This consisted of bucket elevator, coal reclaimer, and hot pan conveyor chain.*

In total, BI supplied 80 m of coal reclaimer chain, 93 m of bucket elevator chain, 90 m of elevator chain, and 120 m of hot pan conveyor chain. The bucket elevator chain was supplied to cement producers in both the Western Cape and the North West, while the pan conveyor chain and reclaimer chain was supplied exclusively to its Western Cape client.

These chains are ideal for the corrosive and abrasive environments of cement plants. They are available clad or standard, with larger link tolerances, depending on the application, KÖBO Southern Africa Business Development GM **Naigel Pera** explains.

The bulk of KÖBO engineered-class chains are manufactured to order, and are designed for fit-for-purpose applications. All KÖBO chain comes standard with a 12-month warranty on materials and workmanship, while extended warranties can be arranged.

BI has been the exclusive distributor of German-engineered KÖBO chains in Southern Africa since March 2017. KÖBO has been producing sprockets and chain wheels since 1894, and is well-known for its innovation across multiple industries. The company has ISO 9001:2008-certified manufacturing facilities in Germany, Poland, and China.

BI Chains and Gears Product Manager **Frikkie Ras** adds that KÖBO provides BI with a great deal of technical information and aftermarket service support to ensure the highest quality offering for its customers. The range of KÖBO products that BI distributes comprises engineered, transmission, and agricultural class chains.

“For us, working hand-in-hand with KÖBO gives us the edge over other chain suppliers, as we are confident in supplying a product that we know will not fail, as it is built-to-last and also offers value for money. Furthermore, through our national footprint, we continue to make inroads within the chain market segment,” Ras concludes.

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### Notes to the Editor

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### About BI

BI is a member of the Hudaco Group. BI is a leading distributor of bearings and power transmission products in Southern Africa. With its customer-focused approach, BI is committed to delivering value to all its stakeholders, while offering quality solutions that make a real difference to optimising plant availability and turnaround time. With over 60 years in the bearings and power transmission industry, BI puts its experience to good use by going great lengths to ensure their product range and services meet the changing needs of clients, industry and business. Backed by an elite technical team,

BI covers the full spectrum of customer requirements, and is able to ensure immediate availability of products through a nationwide network of branches.

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