

Riverbed Achieves Microsoft Gold Cloud Platform Competency

Riverbed demonstrates best-in-class cloud capability and market leadership through technology and customer success

Riverbed Technology, the application performance company, today announced it has attained Microsoft Gold Cloud Platform Competency, demonstrating “best-in-class” ability and commitment to meet Microsoft Corp. customers’ evolving needs in today’s cloud-first world and distinguishing itself within Microsoft’s partner ecosystem.

To earn a Microsoft gold competency, partners must successfully complete technical exams (resulting in Microsoft Certified Professionals), and then designate these certified professionals uniquely to at least one Microsoft competency. They also must submit customer references that demonstrate successful cloud projects, meet a performance (revenue and or consumption/usage) commitment, and pass technology and/or sales assessments. Only the top 1% of Microsoft partners worldwide achieve Microsoft gold competency.

This announcement demonstrates Riverbed’s commitment to meeting Microsoft’s cloud-first mission and helping customers drive innovation in the digital era. Riverbed’s cloud networking and application performance management solutions provide customers with agility, visibility and performance needed in today’s cloud-first world. Riverbed and Microsoft have had a longstanding partnership to provide users with fast and secure access to applications and data, wherever it resides, including delivering optimization and visibility for cloud applications such as Office 365 and Azure. Riverbed also [announced today](#) that Riverbed® SteelConnect™, an app-defined SD-WAN solution that simplifies networking for the cloud-centric enterprise, now offers single-click provisioning of SD-WAN connectivity into Microsoft Azure cloud networks.

“Achieving Microsoft Gold Cloud Competency reflects our continued commitment to helping customers deliver superior performance in the cloud, and keep pace with the evolving technology landscape,” said Judy Mirkin, Sr. Director, Microsoft Alliance at Riverbed. “Riverbed has a deep knowledge of Microsoft products and services and has continued to work alongside Microsoft to provide customers with the solutions they need to succeed in a cloud-first, digital world.”

“By achieving a Gold competency, partners such as Riverbed have demonstrated the highest, most consistent capability and commitment to the latest Microsoft technology,” said Gavriella Schuster, corporate vice president, Worldwide Partner Group at Microsoft Corp. “Riverbed has a deep expertise that puts them in the top of our partner ecosystem, and their proficiency will help customers drive innovative solutions.”

The Cloud Platform competency allows partners to capitalize on the growing demand for infrastructure and software as a service (SaaS) solutions built on Microsoft Azure. The Microsoft Partner Network helps partners strengthen their capabilities to showcase leadership in the marketplace on the latest technology, to better serve customers and to easily connect with one of the most active, diverse networks in the world.