

Engen appoints D.M. Distributors as lubricants distributor in Nacala, Mozambique

Engen Petroleum, a leading producer and marketer of a wide range of fuels, lubricants and oil-based products has appointed D.M. Distributors as the official distributor of Engen's full range of lubricants in the Nacala region of Mozambique.

Rogério Fernandes, Engen Commercial Sales Manager: Mozambique North Region says the company is pleased to have announced the appointment. "D.M is an established distributor in the region with a reputation for integrity and competitiveness."

Owned by Danilo Morgado, D.M. Distributors will work within a rolling annual contract and will help spearhead Engen's drive for growth in the commercial and retail space, distributing the full range of Engen's automotive and industrial lubricants and greases, as well as selected PETRONAS Syntium engine oils and PETRONAS marine lubricants from Engen's Nacala Depot.

Engen Mozambique Managing Director, Teodomiro Sarmiento believes that "with extensive experience, D.M. Distributors is in a strong position to deliver excellent service to our lubricants customers."

General Manager of Engen's International Business Division, Drikus Kotze says in addition to D.M. Distributors' distribution strength, the partnership has strategic importance as it will increase Engen's lubricants footprint in Mozambique. "The port of Nacala in the north of Mozambique unlocks the economic potential of Northern Mozambique and offers an economic supply corridor to neighbouring landlocked countries."

Engen Petroleum is a subsidiary of PETRONAS, the National Oil Company of Malaysia and one of the world's leading integrated energy companies.

A uniquely African energy multinational, Engen has operations in 18 sub-Saharan African and Indian Ocean Island countries, and indirect representation in seven more. The company has built up globally-competitive product development expertise over many years through PETRONAS's relationships with leading global automotive manufacturers. In addition, it has gathered extensive regional know-how in the development of product lines that can withstand harsh African operating conditions.