

Press release – 12 November 2016

## Royal IHC secures order for 4,200m<sup>3</sup> custom-built TSHD in Uruguay

Royal IHC (IHC) has signed a contract for the design, construction and delivery of a 4,200m<sup>3</sup> trailing suction hopper dredger (TSHD) with Administración Nacional de Puertos (ANP) in Montevideo, Uruguay. The contract was signed by Mr Alberto Diaz Acosta, President of the Board of Directors of ANP, Mrs Gladis Liliana Peirano Rivero, Interim General Secretary of ANP and Mr Hans Heslen, IHC Area Sales Director, in the presence of Mr Victor Rossi, Minister of Transport and Public Works of Uruguay and Mr Andre Mechi, Senior Project Manager IHC Latin America.

An important criterion for the award of this contract, as defined by the country's Ministry of Industry, Energy and Mining, was to comply with the local content regulations, ensuring close participation of the local marine industry.

IHC has therefore developed a tailor-made optimum solution for this project, in line with its strategic focus on internationalisation. The overall project management will be executed by IHC's Latin American organisation located in Rio de Janeiro, Brazil. The basic design and detailed engineering will be supplied by the head office in The Netherlands as well as the highly complex dredging parts and equipment. The construction and commissioning of the vessel will take place in Uruguay. To enable the customer to use the full potential of the vessel, an extensive training and maintenance programme will also be provided by IHC. Furthermore, a complete package of spare parts will be delivered.

IHC's CEO Dave Vander Heyde states: *"I H C i s h o n o u r e d t o c o n t r i b u t e t o t h e G o v e r n m e n t o f U r u g u a y ' s a m b i t i o n t o d e v e l o p i t s s h i p b u i l d i n g i n d u s t r y , b y s h a r i n g k n o w l e d g e , p r o v i d i n g t r a i n i n g a n d u p g r a d i n g a l o c a l c o n s t r u c t i o n f a c i l i t y ."*

The sale of this new vessel will further strengthen the relationship between IHC and ANP. This dates back to the 1970s, with the delivery of TSHD DRAGA D-7, which remains part of ANP's fleet.

### **Note for the editors, not for publication:**

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### **Profile Royal IHC**

In an ever-changing political and economic landscape, Royal IHC enables its customers to execute complex projects from sea level to ocean floor in the most challenging of maritime environments. We are a reliable supplier of innovative and efficient equipment, vessels and services for the offshore, dredging and wet mining markets. With a history steeped in Dutch shipbuilding since the mid-17th Century, we have in-depth knowledge and expertise of engineering and manufacturing high-performance integrated vessels and equipment, and providing sustainable services. From our head office in The Netherlands and with more than 3,100 employees working from sites and offices on a global basis, we are able to ensure a local presence and support on every continent. Dredging operators, oil and gas corporations, offshore contractors, mining houses and government authorities all over the world benefit from IHC's high-quality solutions and services. With our commitment to technological innovation, in which sustainability and safety are key, we strive to continuously meet the specific needs of each customer in a rapidly evolving world. Royal IHC. The technology innovator. For more information on Royal IHC, visit [www.royalihc.com](http://www.royalihc.com)