TechAccess and Unify Expand Partner Agreement to GCC and Levant

Dubai, UAE, May 23, 2016: TechAccess, the leading value added distributor in the Middle East, North Africa, LEVANT & Pakistan, today announced that it has expanded its distribution agreement with Unify. In addition to its existing partnership agreement for Saudi Arabia and Pakistan, TechAccess will now offer Unify's complete Unified Communications and collaboration solutions portfolio to organisations across the wider GCC and LEVANT region.

TechAccess began its relationship with Unify in January 2015, and in working with the communication software and services firm, TechAccess was able to offer its customers next generation solutions that offered fast, reliable and secure communications.

"We have been working with Unify for over a year in Saudi, and are very proud of our achievements and the solutions we have been able to deliver to our customers. This extended partnership strengthens our already healthy relationship with Unify, and we remain committed to taking their solutions to a broader customer base across the region," said Chris Cornelius, Senior VP – Sales and Support, TechAccess."

Unify belongs to the Atos family, and combines Atos' reputation and knowledge in the IT services market with its own expertise in unified communications and collaboration, to deliver seamless services and solutions to customers.

"TechAccess has demonstrated exceptional commitment towards enhancing our brand and solutions awareness in the market. They have helped us penetrate new industry sectors and crack new business opportunities, so we are pleased and excited to take our relationship to the next level," said Feras Zeidan, Vice President - Middle East & Africa, Unify. "Our channel engagement has reached new heights and this has been crucial for our growth. With a proven track record of achievements, we are certain our relationship with TechAccess will help us grow our market share across the GCC and Levant."

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About TechAccess:

TechAccess (TA) is a leading value-added IT distributor, providing end-to-end business solutions to the enterprise and mid-market sectors. Our charter is to acquire, retain and develop a sustainable and profitable channel for our Vendors. Head-quartered in Dubai, with branch offices in Riyadh, Cairo & Pakistan, our operations extend to over 17 countries across the MENA Region .Our technology offerings include Infrastructure, Data Management, Application Management, Security, Business Intelligence, Outsourced Services, Storage, Networking, Unified communications and IT Consulting.

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Press Contact:
Amber Dale
amber@chatterboxpre.com
+971 50 7952652