

Press Information

ASSA ABLOY Entrance Systems

15th April 2016
For immediate release

Climate-smart entrance solutions from ASSA ABLOY Entrance Systems keeps the Cape Doctor at bay

ASSA ABLOY Entrance Systems Cape Town meets the growing demand for climate-smart door opening solutions for climate-smart buildings in the Western Cape.

ASSA ABLOY Entrance Systems as the perfect business partner for the supply and installation of innovative, aesthetic, safe, convenient automatic entrance solutions for retail and industrial applications with over a century of combined engineering experience and specialised application knowledge.

Recognising a gap in the Western Cape market for an entrance solutions specialist, ASSA ABLOY Entrance Systems established the Cape Town branch in 2008 with branch manager, Morgan Adams, bringing a great deal of expertise to the door solutions table.

According to Adams, ASSA ABLOY Entrance Systems is part of the global crusade to preserve precious dwindling resources. In cold climates or seasons, every effort is made to reduce heating costs and vice versa in warm climates or seasons. The Western Cape is known for its cold wet winters and strong south-easterly wind, affectionately known as the Cape Doctor.

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ASSA ABLOY Entrance Systems

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Automatic door systems including revolving doors and sliders from ASSA ABLOY Entrance Systems present economical solutions for reducing draughts and maintaining the internal climate of a building which deliver numerous benefits such as reduced electricity bills and an ambient internal climate for optimum comfort.

The vast array of successfully completed projects bear testament to the professionalism and dedication of the Western Cape team. Working in close partnership with leading installation and architectural firms such as Neo Aluminium, Glassmen West Coast and PG Aluminium, ASSA ABLOY Entrance System's Cape Town recently completed front entrance installations for a variety of different industries including a motor vehicle dealership in Paarl, a financial institution and library in Cape Town city centre, Tygerberg Hospital's emergency entrance, etc.

Despite the current economic doldrums, the Western Cape market remains buoyant and there are clear opportunities for growth through new door sales. But as important to a company like ASSA ABLOY Entrance Systems that offers specialised products to a niche market, is service. It is the key to future growth.

ASSA ABLOY Entrance Systems thus ensures that it matches its high quality product offering with equally high service levels to offer door solutions that are second to none. Once an installation has been completed, customers are asked to comment on ASSA ABLOY Entrance System's products and service by completing a short questionnaire. Adams reports that they receive good feedback of customer satisfaction across-the-board.

ASSA ABLOY Entrance Systems Cape Town strives to increase their knowledge of their customers demand to realise their ambition to be able to supply high quality entrance solutions and services to facilitate the fast, safe and convenient flow of people, goods and vehicles into and out of buildings. /Ends

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Captions to photos

1. ASSA ABLOY Entrance Systems Cape Town meets the growing demand for climate-smart door opening solutions in the Western Cape
2. Climate-smart entrance solutions from ASSA ABLOY Entrance Systems keeps the Cape Doctor at bay.
3. Revolving door from ASSA Abloy Entrance Systems Western Cape for Sunvalley Virgin Active
4. ASSA ABLOY Entrance Systems Cape Town works in in close partnership with leading installation and architectural firm Neo Aluminium to ensure seamless door installations

About ASSA ABLOY Entrance Systems

ASSA ABLOY Entrance Systems is a leading supplier of entrance automation solutions for the front, interior and back of your building that ensure efficient flow of goods and people. With our worldwide presence we offer products and services dedicated to satisfying end-user needs for safe, secure, convenient and sustainable operations. Our product brands Besam, Megadoor and Albany are globally recognized.

ASSA ABLOY Entrance Systems is a division within ASSA ABLOY.

Learn more at: www.assaabloyentrance.com

ON BEHALF OF: ASSA ABLOY Entrance Systems South Africa

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