## MEDIA RELEASE FROM SMITH POWER EQUIPMENT

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## Buying new is not always the only option

In tough economic times when cash can be a rare commodity, buying new forklifts is certainly not always the only option. Smith Power Equipment (SPE) has, time again, shown that buying second-hand, refurbished forklifts from them is certainly a viable alternative.

A good example of a satisfied customer who did just this is Dewald Walters, managing director of well-known project management and fabrication company, WPPS, who recently bought two Kipor 2.5 diesel forklifts that had done about 4000 and 8000 hours respectively and were refurbished by the SPE team.

"From the word go SPE delivered an exceptional service making the transaction not only a lucrative one for me but also a pleasure," he says.

He added that with a race against time to meet deadlines the Kipor team not only refurbished the forklifts in just a week but provided him with a free rental forklift whilst they were doing so, which enabled us to carry on with our existing jobs. "SPE really went the extra mile and have done so after the sale as well, which, in my mind, is the true test," said Walters.

The Kipor 2.5 ton diesel forklift is one of the flagship machines in the Kipor range. With its advanced streamline design, solid, sturdy frame and its suspended and moveable seat, which provides comfort for the operator, it has become one of the most popular forklifts around.

"The fact that both forklifts have worked almost non-stop for about 1000 hours each since I acquired them is testament to the excellent job of refurbishment that SPE did as well as to the overall quality of the Kipor product," said Walters.

WPPS, established in 2013 consists of two divisions – a project management and control division and a fabrication, supply and erection division, which meets the highest international standards in fabrication and execution capabilities and prides itself on its exceptional people, high environmental standards and superior welding capabilities.

Kipor is a well-established global leader with its products being sold in more than 130 countries worldwide. Founded in 1998 the Kipor group of companies has enjoyed significant

product acceptance and market development since then both globally and in South Africa where SPE are the sole importers and distributors through a wide footprint of specialised dealers and a full after-sales service backup infrastructure countrywide.

## For more information phone Smith Power Equipment on 011 284 2000.

Caption for pic: (WPPS 151914)

WPPS MD Dewald Walters with operators Richard Kgala and Nako Tolo in the two refurbished forklifts from Smith Power.

Issued on behalf of: Smith Power Equipment Tel: (011) 284.2000

E.Mail: mail@smithpower.co.za

Contact: Robert Keir

For further info please contact: Brooke Browde Communications

Tel: (011) 485.5800

E.Mail: mail@bbcomms.co.za

Contact: Alan Browde