

FOR IMMEDIATE RELEASE

‘4 Site’ – Tws With You Every Step Of The Way

Thursday 7th January 2016, Dungannon, N.Ireland - ‘4 Site’ is a new project management service introduced by Terex Washing Systems (TWS) to specifically aid customers and distributors with the installation of TWS equipment, providing three tailored packages to choose from, Silver, Gold or Platinum. ‘4Site’ comprehensive management service provides enhanced reliable and efficient levels of support every step of the TWS installation. Each of the project management packages include 4 key steps and are supported by TWS at an international level through regional partners from its headquarters in Northern Ireland.

The announcement of ‘4Site’ was made during TWS global distributor forum event which was extremely well received by the network who regard it as an essential additional service to further complement TWS’s product range. Austin Carey, Managing Director, Blue Machinery (Scotland) Ltd commented “The introduction of this new project management service is a very positive approach by TWS which can only help strengthen the brand’s position in the global marketplace, furthermore we are delighted as a distributor to be able to offer such a comprehensive management service providing a turnkey solution to our customers.”

Sean Loughran, Director TWS commented “The response to the introduction of ‘4Site’ from our global distributor network has been incredible and distributors are excited about offering the service to their customers. TWS is the premier provider of advanced plant solutions and the introduction of ‘4Site’ project management service greatly enhances our position in the marketplace to better serve our customers. Furthermore our new multi-million pound facilities at our dedicated TWS headquarters site puts us in a very strong position moving forward into 2016 and beyond.”

The Complete Project Management Service

‘4Site’ is led by Garry Stewart, Project Manager TWS, whom has 20 years’ experience in the industry. The new project management service ‘4Site’ is responding to business growth and increased customer demand

and will aim to serve key markets globally. The project will be led by Project Manager who will work closely with TWS distributors, service providers and internal teams to fulfill TWS commitment to provide expertise, project management and technical and service support globally.

Commenting on the new project management service, Garry Stewart, TWS project Manager, stated “We believe that rapid response, qualified and effective support is crucial in meeting end-users needs, letting distributors deliver on their promises as well as developing long term customer relationships, which is exactly what ‘4Site’ will offer”.

Gerhard Kronlacher, Field Service/Sales, TWS distributor in Austria added “I certainly will be availing of the project management services offered through ‘4Site’ on and forthcoming installations going forward. This service truly brings together an experienced installation team who are working with this equipment on a daily basis which can only strengthen the already good service offered by TWS and Kuhn, Austria.”

The Right Package to Deliver Your Promise

TWS offer 3 tailored service management packages, Silver, Gold and Platinum, with a common theme centered on effective and efficient communication throughout the process. The silver package is complementary with all TWS machines and ensures simplification of the installation and commissioning of TWS washplants globally.

The ‘4Site’ Gold package provides an experienced TWS Site Engineer who will work closely with the distributors/customer’s team to assist and/or supervise the complete installation of TWS plant. In addition this package offers on site plant commissioning and training relative to the TWS equipment being installed. The Platinum package consists of a complete turnkey service delivered by the TWS team to include total planning and management of all aspects associated with the entire installation and commissioning of the TWS supplied plant and this is undertaken by a dedicated team of TWS engineers.

John Bracken, General Operations Manager, Duo Plc, TWS distributor in England and Wales, UK added “ ‘4Site’ will be something we as a company will certainly be using, we regularly have numerous installations happening simultaneously and the various services packages offered through this new project management service can only enhance our offering and service to our customers.”

Enrico Kallmyer, Sales Manager West-Germany, Christophel, TWS Distributor in Germany echoed these comments and added “ ‘4Site’ project is another display of vision from the dynamic team at TWS. TWS continue to push boundaries, their enthusiasm is relentless as is their desire to succeed. I look forward to using this new project management service on future installations in Germany.”

Speaking after the announcement Garry Stewart, TWS project Manager, commented “We are very encouraged by the very positive response from our Distributor network for TWS ‘4Site’ Project Management Packages. Our distributors are very keen to use this new service and to date we are currently working on a number of installations in the UK, Europe and the USA. The TWS team are dedicated to providing a cost effective and timely service to our distributor network. The modular concept of our wash plants coupled with the pre-plumbed & pre-wired features have been designed for rapid deployment, which are features we plan to fully capitalize on with TWS ‘4Site’”.

To find out more about ‘4Site’ project management service or to discuss your specific washing requirements, contact us at TWS.Sales@terex.com or visit our dedicated website which provides an overview of the full product offering at www.terex.com/washing

About Terex

Terex Corporation is a **lifting and material handling solutions** company reporting in five business segments: Aerial Work Platforms, Construction, Cranes, Material Handling & Port Solutions and Materials Processing. Terex manufactures a broad range of equipment serving customers in various industries, including the construction, infrastructure, manufacturing, shipping, transportation, refining, energy, utility, quarrying and mining industries. Terex offers financial products and services to assist in the acquisition of Terex equipment through Terex Financial Services. Terex **uses its website (www.terex.com) and Facebook page (www.facebook.com/TerexCorporation) to make information available to its investors and the market.**

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