

DC15-560

November 30, 2015

## **Bt To Provide Faster, More Secure Connections To Hewlett Packard Enterprise Cloud Services**

***New milestone in BT's Cloud of Clouds vision as customers gain high-performance direct connectivity to HPE Helion Managed Cloud Services***

BT today announced faster, more reliable and more secure access to cloud services by allowing BT IP VPN customers to connect directly to HPE Helion Managed Cloud Services. BT's service uses HPE's Rapid Connect capability to bypass the public internet when connecting to HPE Helion Managed Cloud Services.

The new direct connectivity empowers BT customers to take full advantage of HPE's portfolio of services when and where they need them to build and consume workloads, with the reassurance of reliable and secure access. Customers benefit from improved performance, enhanced security and lower latency.

Keith Langridge, Vice President, Connect Portfolio at BT Global Services, said: "Organisations understand the flexibility and agility that come with deployment of cloud services. To accelerate their deployment of cloud, they require secure and reliable access to data and applications whether they are hosted in private, public or hybrid clouds. We have already optimised our network to help customers take advantage of multiple cloud services through our Cloud Connect portfolio of services. By adding direct connectivity to HPE Helion through BT's global network, customers will benefit from a solution that is consistent, secure and reliable, wherever they operate."

Eugene O'Callaghan, Vice President, Enterprise Services Workload and Cloud, Hewlett Packard Enterprise, said "Customers are looking to their cloud providers to deliver high performance, secure, reliable and high availability services in an evolving regulatory and threat landscape. Our partnership to deliver these services with BT will bring a whole new level of confidence to global organisations."

BT's direct connectivity to HPE Helion Managed Cloud Services via Rapid Connect is already available in Germany, France and the UK. This will be followed by additional connections at key business hubs around the world.

## **ENDS**

### **Notes to Editors**

BT's 'cloud of clouds' vision builds on a roadmap for future service delivery and is underpinned by a wide range of services and industry sector solutions, delivered over BT's global network infrastructure. The services are managed by customers through a single user-friendly service catalogue, using BT's Compute Management System.

BT's powerful mix of highly available and reliable international network services such as IP Connect, Ethernet Connect, Internet Connect and Managed LAN combined with its applications performance management (Connect Applications) brings large organisations together with their employees, customers and the world.

### **About BT**

BT's purpose is to use the power of communications to make a better world. It is one of the world's leading providers of communications services and solutions, serving customers in more than 170 countries. Its principal activities include the provision of networked IT services globally; local, national and international telecommunications services to its customers for use at home, at work and on the move; broadband, TV and internet products and services; and converged fixed/mobile products and services. BT consists principally of five customer-facing lines of business: BT Global Services, BT Business, BT Consumer, BT Wholesale and Openreach.

For the year ended 31 March 2015, BT Group's reported revenue was £17,979m with reported profit before taxation of £2,645m.

British Telecommunications plc (BT) is a wholly-owned subsidiary of BT Group plc and encompasses virtually all businesses and assets of the BT Group. BT Group plc is listed on stock exchanges in London and New York.

For more information, visit [www.btplc.com](http://www.btplc.com).

### **About Hewlett Packard Enterprise**

Hewlett Packard Enterprise is an industry leading technology company that enables customers to go further, faster. With the industry's most comprehensive portfolio, spanning the cloud to the data center to workplace applications, our technology and services help customers around the world make IT more efficient, more productive and more secure.