

"Lantek Factory", more demanded than ever

The sheet metal industry is increasingly betting on software solutions to automate the management of its businesses.

[Lantek](#), the world leader in the machine-independent software for metal industry suppliers, has seen a notable increase in its sales volume in the first half of 2015. As of the end of June, this international company has experienced growth of 14%, thus meeting their own expectations. The demand for Lantek software solutions has increased by no less than 50%. This coincides with the direction the sector will take in the coming years: increased efficiency through automation and intelligent systems that will help companies to carry out increasingly complex work processes with more flexible production to react to the changing market needs.

This is especially true in the United Kingdom, Germany, the United States, Spain, and France, where the sheet metal industry relies increasingly on the advantages of Lantek solutions that follow the "[Lantek Factory](#)" concept. "Companies are increasingly convinced that a comprehensive solution from one manufacturer increases productivity, efficiency and quality," says Rob Powell, Sales Manager at Lantek U.K. about the growing demand. This comes mainly from subcontractors but also from companies engaged in processing sheet metal and steel for all industrial sectors. At the start of their cooperation with Lantek, most companies use certain modules of the comprehensive software program. That's when they realize the potential of investing in a comprehensive solution that automates and coordinates processes, using staff, machines, and equipment as efficiently as possible. Allowing seamless production of both individual parts and large orders.

Individual Solutions for Each Company

"Lantek Factory" is a generic term, but each solution is as individual as the company for which Lantek experts develop it. According to the "one software, any number of machines" principle, users synchronize and optimize all sheet metal and steel transformation processes with their partner Lantek. Technology allows companies to do this with as much freedom as possible: PCs, touchscreens or even mobile terminals can be used to control machines in different locations. Lantek software offers interfaces to over 1,000 different types of sheet and steel metal processing machines. Special modules are focused on the special requirements of the automotive, aerospace, wind turbine construction, agricultural machinery or retail sectors.

The client grows with Lantek by its side

Lantek's [modular concept](#) opens the door to multiple functions that cover all processes, from receiving and quoting offers to managing and purchasing equipment; to creating or importing and editing geometries, to creating processes, nests and CNC codes; to cutting sheet metal and steel, to identifying individual parts or remnants as well as controlling and managing invoices. Lantek's experts work with customers for the long haul; through a wide range of services they provide support to their clients by telephone, on-site or remotely. As the client grows, the Lantek solution grows with it. "From small family businesses to large international groups, whatever the path our partners take, Lantek is always at your side," says Rob Powell.

About Lantek

Lantek provides software solutions CAD/CAM/MES/ERP for companies fabricating sheet metal, tubes, and beams with any cutting (laser, plasma, oxy-cut, water jet, shear) and punching technology. Lantek integrates the most advanced nesting software in the industry with the highest standards in manufacturing management solutions. Its capacity for innovation and its firm commitment to internationalization and emerging markets have led Lantek, founded in 1986 in the Basque Country and with central offices in Vitoria-Gasteiz (Alava), to devise a global-local strategy, which has meant it has become a global reference within the industry with its CAD/CAM/MES/ERP solutions. Today, the company has over 16,000 customers in over 100 countries and its own offices in 15 countries, in addition to an extensive network of distributors that are present throughout the world. In 2014 its international operations provided 88% of its turnover.

For more information, visit: www.lanteksms.com or request more details at: marketing@lanteksms.com