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Bt And Rajant Corporation Bring Global Networks Into The Heart Of Industrial Environments

BT to Offer Rajant's Wireless Mesh Networking Solutions to Customers Worldwide

[BT](#), one of the world's leading providers of communications services and solutions, serving customers in more than 170 countries, and [Rajant](#), pioneer of innovative kinetic mesh technology for private wireless networks, today announced a global framework agreement that will take BT's global network coverage deeper into the industrial operations of customers. This agreement will enable organisations to connect and gather data from thousands of devices such as sensors, autonomous vehicles, industrial machinery, high-definition cameras, VoIP systems and others to their corporate networks and data centres.

As businesses take advantage of the Internet of Things (IoT) to deliver efficiency and automation, the importance of a secure, resilient and adaptive network with no single point of failure, especially in industrial operations, is critical – since downtime may be counted in millions of dollars an hour.

"Our agreement with Rajant enables us to further extend the reach of our network deeper into our customers' operations," said Hubertus von Roenne, vice president, Global Industry Practices, BT. "This means that our customers with devices located in production lines, and in remote areas, such as mines, oil rigs and other industrial sites, can bring more of their equipment and devices online and thus leverage the industrial IoT to improve performance and competitive advantage."

"We are delighted to partner with a leading, global network services company such as BT. This agreement expands Rajant's already broad footprint in industrial applications and will accelerate our leadership position in wireless mesh networking," said Bob Schena, CEO and co-founder of Rajant. "This is a game-changing partnership for us,

and it is a testament to the integrity of our wireless mesh technology and to the people delivering our products and services.”

Rajant makes mobile, scalable and highly reliable kinetic [wireless mesh](#) network technology, which provides an always-on communications network so critical applications can be accessed in real time.

BT Global Services is a leader in managed networked IT services, supporting leading global multinationals from a variety of sectors, including defense, oil and gas, mining, and manufacturing companies and public sector organizations. These customers require real-time network performance monitoring and reliable IT services.

In addition to its kinetic mesh products and services, Rajant also will provide global training, joint sales and marketing initiatives, and product demonstration in this agreement.

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About BT

BT's purpose is to use the power of communications to make a better world. It is one of the world's leading providers of communications services and solutions, serving customers in more than 170 countries. Its principal activities include the provision of networked IT services globally; local, national and international telecommunications services to its customers for use at home, at work and on the move; broadband, TV and internet products and services; and converged fixed/mobile products and services. BT consists principally of five customer-facing lines of business: BT Global Services, BT Business, BT Consumer, BT Wholesale and Openreach.

For the year ended 31 March 2015, BT Group's reported revenue was £17,979m with reported profit before taxation of £2,645m.

British Telecommunications plc (BT) is a wholly owned subsidiary of BT Group plc and encompasses virtually all businesses and assets of the BT Group. BT Group plc is listed on stock exchanges in London and New York. For more information, visit www.btplc.com.

About Rajant Corporation

Rajant Corporation is the world-class provider of private wireless networks powered by Kinetic Mesh™ technology, BreadCrumb® network nodes, and patented InstaMesh® networking software. With Rajant, customers can rapidly deploy a highly adaptable and scalable network that leverages the power of real-time data to deliver on-demand, critical business intelligence. Rajant BreadCrumbs can seamlessly integrate with any Wi-Fi or Ethernet-connected device to deliver low-latency, high-throughput data, voice and video applications across the meshed, self-healing network. With the ability to take private network applications and data everywhere, Rajant networks are used across a broad array of industries, including military, industrial, transportation, utilities, telecommunications, and all levels of governments. For more information, visit www.rajant.com.

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