

FOR IMMEDIATE RELEASE

INTEGRATED PUMP TECHNOLOGY SECURES OERLIKON LEYBOLD VACCUUM PUMP AGENCY

Integrated Pump Technology has secured the agency and distributorship for Oerlikon Leybold Vacuum, for sub-Saharan Africa. The agreement covers the full line of fore and high vacuum pumps, systems, vacuum systems, vacuum gauges, leak detecting instruments, flanges, fittings and valves. and accessories.

Graham Russell, CEO of Integrated Pump Technology, points out that this will allow the company to broaden its product offering to include vacuum technology. "This underlines Integrated Pump Technology's business philosophy of partnering with leading specialist suppliers of technology solutions that add value to complex processes." The Oerlikon Leybold Vacuum is already well known in South Africa, with a relatively large installed base of products that form part of OEM equipment packages.

In addition to single vacuum pumps, the core competencies of the Oerlikon Leybold Vacuum range from delivering standardised vacuum systems through to the engineering of tailor-made vacuum solutions for industrial applications with complex performance parameters.

Russell explains that fore vacuum pumps are used in general industrial applications such as pick and place systems, food and packaging and as backing pumps for high vacuum application. High vacuum pumps are typically used in research laboratories and the coatings industry.

Jens Schleicher, business development manager for Oerlikon Leybold Vacuum says that with Integrated Pump Technology as its agency and distributor, the company will increase its presence in all the key regions of the world. "Our goal is to continuously improve our customers' experience in every respect. Expanding our network of sales and support personnel and being in close proximity to where our customers are is a key initiative towards achieving that."

"We are well positioned to provide market access for these end-users to high level product support, ready availability to parts and, of course, access to new product with the accompanying technical support. By adding complementary products to our existing offering, we are able to react to market demands and provide a well-rounded turnkey solution," Russell concludes.

OERLIKON LEYBRAND VACUUM PUMP AGENCY PIC 01 : A single stage rotary vane vacuum pump
from Oerlikon Leybold Vacuum.

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