

Press release

Availon Holding GmbH

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Availon launches energy management business

Availon Energy Management GmbH (AEM) is the newly established Availon subsidiary. As an interface, AEM complements Availon GmbH's technical service solutions by offering customer-specific energy management, wind performance forecasts, direct marketing support, contract management and further commercial services.

Among other areas, AEM focuses on the calibration and optimisation of wind forecasts, which are in part based on the specific features of the respective wind farms. The standardisation of communications between all areas makes it easier for service companies, senior management and energy traders to coordinate their activities. It also enables the usage of uniform procedures in the event that deficits are discovered. The financial reporting process looks at the areas of liquidity, interest rate development and insurance and profit-related contracts.

AEM already manages commercial and technical matters relating to wind turbine generators with a total capacity of almost 100 MW. The Availon subsidiary furthermore offers equally optimised and calibrated wind performance forecasts for a total of 190 MW.

The complementary AEM services are aimed at both large and small wind farm operators, managers, energy suppliers, public services, investors and direct marketers. "For operators, it is not just the number of kilowatt hours produced that matters but the yield per kilowatt hour", stated Availon Managing Director Markus Spitzer, describing customer requirements.

"The extent of our support depends on the customer's needs. We offer our services in a modular format or as an all-in-one package."

Availon hired Claudio Papa to head AEM. As a qualified economist, 36-year-old Claudio Papa from Kassel has managed numerous wind projects both domestically and abroad over the last 12 years. His expertise includes planning and creating wind farms, project financing and technical and commercial support. "We are delighted to welcome Claudio Papa to AEM", commented Markus Spitzer. "Thanks to him and his team of experts, Availon can now offer all services from a single source."

Further information about this press release can be found at www.availon.eu.

(313 words, 2,136 characters with spaces)

Publication and reprinting free of charge. A sample copy sent to Availon GmbH would be much appreciated.

A note to editorial staff: should you have any questions, Dagmar Keil will be glad to assist you.

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About Availon: since its foundation in 2007, Availon has established itself as a leading provider of multi brand wind turbine generator (WTG) services. In addition to focussing on its core market of Germany, the company is also steadily expanding its global strategic position.

The Rheine-based company currently employs a workforce of more than 360 employees in Germany, Spain, Italy, Austria, Poland, Portugal and the US.

Availon manages more than 2,000 MW worldwide. and has a predicted 2014 turnover of almost 60 million euros.

The Availon Group subsidiaries consistently align their core areas of expertise with the needs of the international markets:

Availon GmbH's proactive, all-inclusive service for wind turbines covers the entire operational value creation chain, ranging from remote monitoring, maintenance and spare part supply through to troubleshooting and turbine optimisation. The well-established competence centre in Hamburg also offers the expertise of a number of engineers.

Availon GmbH is the first independent WTG service provider to have been fully certified by Germanischer Lloyd for all processes required for service provision.

The Kiel-based Availon subsidiary WPT-Nord GmbH offers specialist material testing to prevent major and cost-intensive repairs.

Availon Energy Management GmbH rounds off the portfolio by offering energy management services, which use cost reductions and holistic yield optimisation to increase the profitability of WTGs.