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ExxonMobil's Equipment Builder Group Celebrates 100 Years of Innovation with Leading Original Equipment Manufacturers

Equipment Builder Group plays a key role in helping optimise the performance of mining machinery

- **Equipment Builder Group works with leading OEMs in more than 150 countries to help optimise industrial machinery**
- **For 100 years ExxonMobil has dedicated resources to building innovation-centred relationships with leading equipment builders**
- **Mobil SHC™ Series have preferential endorsements from more than 2,500 OEMs**

FAIRFAX, Va. - June 2014 – This year ExxonMobil's Equipment Builder Group, dedicated to helping optimise the performance of machinery and equipment in the mining industry, is celebrating its 100th anniversary. The Group specialises in working alongside leading Original Equipment Manufacturers (OEMs) in more than 150 countries around the world to develop high-performance lubricants which can help mining companies to improve the safety, environmental awareness and productivity of their operations.

Established in 1914, the Equipment Builder Group has helped OEMs maximise industrial equipment performance and design. Comprised of technical experts and engineers with backgrounds across many disciplines, the Groups is often involved with OEMs from the start of equipment conception through to design and construction. This unique level of insight, from the ground up, enables the team to develop recommendations on formulating lubricants that help to optimise the performance of equipment.

These relationships have enabled ExxonMobil to push the boundaries in regards to lubrication formulation and performance. For example, next generation products such as Mobil SHC Gear™ oil have the potential to help industrial organisations secure tangible benefits such as outstanding protection of gears and bearings as well as extended oil life even under extreme conditions. The new gearbox oil range can also offer the potential to

News Release

improve the energy efficiency of mining equipment, with some tests recording energy savings up to 3.6 percent.¹

“For 100 years, ExxonMobil’s Equipment Builder Group has been helping leading mining OEMs develop new equipment which can help to improve their customer’s operations. Today the Group continues to dedicate significant resources to build innovation-led relationships with equipment builders worldwide and develop lubricants which will help industrial organisations optimise the performance of their operations today and into the future.” said Rainer Lange, Mobil SHC Brand Advisor - Europe, Africa & Middle East, ExxonMobil Fuels & Lubricants.

The Equipment Builder Group has been at the forefront of ExxonMobil securing an extensive range of OEM approvals and recommendations for its high performance products. ExxonMobil’s flagship Mobil SHC™ synthetic lubricants are approved for use in more than 10,000 applications and have preferential endorsements from more than 2,500 equipment builders, including Komatsu, BELAZ and P&H. The Mobil SHC 600™ Series oils alone are approved for use in 1,800 applications by more than 500 major equipment builders, including Siemens, for use in Flender gearboxes.

To further help mining companies determine the right oil or grease for their machinery, ExxonMobil has developed Looble™ - an online Mobil-branded industrial lubricant product selector. This service enables industrial plant operators and maintenance professionals to match their equipment needs with lubrication recommendations for machinery manufactured by more than 6,500 equipment builders and OEMs around the world.

For more information about Mobil-branded lubricants and services, please visit mobilindustrial.com.

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¹ Energy efficiency relates solely to the fluid performance when compared with conventional reference oils of the same viscosity grade in gear applications. The technology used allows up to 3.6 per cent efficiency compared with the reference when tested in circulating and gear applications under controlled conditions. Efficiency improvements will vary based on operating conditions and application.

News Release

About Mobil Industrial Lubricants

The team behind Mobil Industrial Lubricants delivers advanced products to major industrial equipment manufacturers to protect their customers' engines and machinery, helping to enable peak performance while improving energy efficiency. This dedicated work force focuses on delivering a reliable supply of high-quality lubricants through its strong distribution network while also providing technical application expertise to customers around the world.