

FOR IMMEDIATE RELEASE

Terex Washing Systems Continues To Expand Presence In North America

Monday 12th May 2014, Dungannon, Northern Ireland - Terex Washing Systems (TWS) are delighted to announce the launch of a dedicated Centre of Excellence (COE) in Louisville, Kentucky.

Following the appointment of a Regional Sales and Distributor Manager in NA last year, coupled with the official launch of the award winning AggreSand™ 165 in NC in November 2013, demand and enquiries for TWS equipment has reached unprecedented levels. To facilitate this growth and ensure a full and dedicated line of support for the TWS distributor network and customers, TWS will now support all machines sales, part sales and service directly from their facility in Louisville, Kentucky.

TWS Director, Sean Loughran commented, "With the fantastic levels of growth we are witnessing across America both in the Aggregates and Recycling segments, establishing a dedicated location in NA to stock machines and parts and to manage our sales and service activity in this region was critical to ensure we continue to provide optimum service and support for our distribution network and end-users. With this facility now fully operational we can react quickly to market demands with on-site stock of TWS most popular machines. In addition, we have a dedicated parts warehouse stocking hundreds of parts to ensure minimal downtime and ultimately ensure our customers operate at maximum productivity. TWS have a team of aftersales technicians available to support our customers and distributors in all areas including applications; service and commissioning to ensure TWS continue to be the number one supplier of choice for all washing equipment in North America."

TWS has the largest distributor network in North America with 23 Independent dealers covering Canada, the United States, Mexico, The Caribbean and all of Central America.

Within the dedicated distributor network TWS has over 100 salesmen serving customers across the continent from Alaska to Panama and Newfoundland to Hawaii. Distributor team members have extensive



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knowledge, expertise and service capabilities in washing solutions, which is supported by the TWS dedicated engineering and aftersales technicians.

The North American washing market primarily concentrates on serving the sand and gravel and mining industry. TWS can provide an expansive product portfolio of washing equipment to include the latest innovative modular washplants, sand wash and fines recovery plants, log washers, hoppers, feeders, conveyors, dewatering screens, static screens, mobile, static and modular rinsers, as well as speciality washing equipment and water management systems. Focusing on the future TWS are confident that the water treatment and management systems they offer will lead the way in water recycling and pond management.

TWS continuous commitment to develop new innovative washing solutions has set them apart from other industry providers. The Aggresand™ 165 was introduced to the world of washing last year and 2014 sees the official launch of a further two new cutting edge solutions, namely the larger Aggresand™ 206 (up to 400tph) and the Aggrescrub™ 150, both to be officially launched at Hillhead, UK in June 2014.

Andrew Pickering, Sales Manager in USA commented “Developing our business in the USA market place has been extremely exciting. I have witnessed at first hand a dramatic positive shift in activity in the marketplace. The recent launch of the Aggresand™ 165 in North Carolina paved the way for helping establishing TWS as a market leader. 2014 presents exciting opportunities for TWS to continue to expand and maximize on the massive potential that is here. TWS have a solid product portfolio, particularly with the latest new innovative solutions introduced, as well as two new products to be launched in June. TWS look forward to working with customers to solve their washing problems, add value to their business and provide effective and efficient solutions.”

For more information on these systems and our full product portfolio, log onto www.terex.com/washing

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About Terex

Terex Corporation is a diversified global manufacturer of a broad range of equipment that is focused on delivering reliable, customer-driven solutions for many applications, including the construction, infrastructure, quarrying, mining, shipping, transportation, refining, energy, utility and manufacturing industries. Terex reports in five business segments: Aerial Work Platforms; Construction; Cranes; Material Handling & Port Solutions; and Materials Processing. Terex offers financial products and services to assist in the acquisition of equipment through Terex Financial Services. More information can be found at www.terex.com.

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Terex Washing Systems

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