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Dimension Data Acquires Us-Based Nexus

Global ICT provider expands US operations by 40% and enhances competitive ability to support clients' needs

Johannesburg, New York – 23 April 2014 – Dimension Data, the USD6 billion ICT solutions and services provider today announced that it has acquired 100% of Nexus for an undisclosed sum. Founded in 2004 and headquartered in Valencia, California, Nexus is a privately-owned provider of advanced IT solutions serving enterprises, mid-sized business and public sector clients, with industry specialisations in education, retail, hospitality and healthcare.

The acquisition of Nexus expands Dimension Data's operations in the US by 40%, and significantly increases the company's presence in the West, Southwest and Southeast regions of the country. As a result, clients will now have access to a deeper network of experts and a broader portfolio of solutions. Nexus has 19 offices in California, Nevada, Colorado, Arizona, Utah, Washington, Texas, Georgia, Florida, and North Carolina.

Brett Dawson, CEO of Dimension Data plc said, "The acquisition of Nexus is a significant strategic step in enhancing the Group's geographic coverage and depth of skills and capabilities to support our clients. For over three decades, Dimension Data has been building expertise and experience in ICT solutions and services that deliver real business value to our clients. Nexus increases our ability to support both our US-based and global clients with West Coast presence."

Earlier this year, Dimension Data Americas was named to the <u>Achievers 50 Most Engaged Workplaces</u>™ in the US. This recognition highlights Dimension Data as an employer of choice and reinforces its commitment to recruiting, engaging, developing and retaining its employees. With the company's continued growth, Dimension Data is seeking talented people who aspire to accelerate their ambitions.

Mark Slaga, CEO of Dimension Data Americas, said, "Both organisations have a people-centric culture with a strong focus on delivering a great client experience. I am very excited to welcome 657 talented

Nexus employees to the Dimension Data family. Together, the assets of both companies position Dimension Data as one of the leaders in the provision of services and solutions in the ICT sector across the US. Nexus brings a rich set of services and solutions to the Group, particularly in the data centre, collaboration, enterprise networks, security and cloud spaces. In addition, there's minimal overlap of geographies and clients which strengthens Dimension Data's presence across the Americas."

Nexus CEO Deron Pearson said, "We are pleased to join the Dimension Data family. This acquisition is a fantastic milestone in the history of the company, and a tremendous endorsement of our employees as well as the excellent solutions and services that Nexus provides. I am very excited about the opportunity for our clients to tap into Dimension Data's solutions and services, particularly the opportunity for us to extend new cloud capabilities, IT outsourcing and additional managed services on a global basis."

Pearson will report to Slaga and continue to lead the Nexus business. Nexus President and COO Waheed Choudhry will continue to run Nexus' day-to-day operations, reporting to Pearson.

Note to editors

On 3 February this year, Dimension Data announced it had acquired 100% of NextiraOne for an undisclosed sum. NextiraOne designs, installs, maintains, and supports business solutions and communications services for private and public sector clients. The company has 1,850 employees in Austria, Belgium, the Czech Republic, Germany, Hungary, Ireland, Luxembourg, the Netherlands, Poland, Portugal, Slovakia, Spain and the United Kingdom.

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About Dimension Data

Founded in 1983, Dimension Data plc is an ICT services and solutions provider that uses its technology expertise, global service delivery capability, and entrepreneurial spirit to accelerate the business ambitions of its clients. Dimension Data is a member of the NTT Group. www.dimensiondata.com

About Nexus

Based in Valencia, CA, Nexus leverages its extensive experience and expertise to enable organizations to Connect, Collaborate and Create. They do this by providing expertise in end-to-end technology solutions based on eight distinct connected solutions: Collaboration, Enterprise Networking, Security, Mobility, Data Center, Cloud, Consulting Services, and Managed Services. Nexus partners with industry leaders including Cisco, EMC, VMware, Citrix, NetApp, Apple and Microsoft to ensure its customers are provided the most comprehensive and competitive solutions. Nexus serves the private sector, from small business to the Fortune 500; and the public sector including local, state, and federal government. Additionally, Nexus has highly specialized vertical market practices including education, retail, hospitality and healthcare. For additional information, please visit www.nexusis.com.