

Achieve maximum return on redundant IT equipment

In today's fast paced business environment and with limited budgets, organisations need to get the most out of their investments and be poised to seize new opportunities. PartServe has introduced a comprehensive asset recovery service where all product, including old scrap IT assets, will be removed and disposed of from anywhere in the country.

The company has helped many South African corporate companies achieve maximum return on redundant IT equipment. PartServe has disposed of thousands of pieces of IT equipment from banks, retailers, blue chip auditing firms as well as many other listed entities.

PartServe director Lee Bowes says PartServe is corporate South Africa's preferred partner for IT asset disposal. "When it comes to asset disposal, you want a company you can trust, with a proven record and ongoing commitment to the environment."

"When a company does a technology refresh of its IT equipment, there is always the problem of how to recover the asset value of the old equipment and to find a way of disposing of this equipment quickly and effectively, with the least impact on the environment," he explains.

This is especially true of your IT infrastructure to be able to meet demands and support the business, without breaking the budget. Yet the challenges remain to leverage existing IT equipment to help fund new IT investments, to safely dispose of old equipment and to better manage the IT lifecycle going forward.

Whether you've got truckloads of obsolete equipment, or need to upgrade a building full of desktops and servers, PartServe has teamed with authorised solution providers to offer several buyback programs tailored specifically to the demands of clients.

PartServe offers two solutions for the disposal of this equipment, fixed price buy-backs and shared revenue sales. As a member of the e-Waste Association of South Africa, all product that is not recovered for resale is disposed of according to the environmentally friendly ISO14000 standards.

"Our access to -- and vast experience in -- the secondary market mean we can help you sell your marketable assets regardless of brand, with options to accommodate your unique requirements," he concludes.

PartServe has offices in all major cities across South Africa including Johannesburg, Durban, Cape Town, Bloemfontein and Port Elizabeth.

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