

P R E S S R E L E A S E

For Immediate Publication

14th May 2013

Four decades of exceptional quality products & service secures further orders for Hansen aerator drives

Hansen Transmissions South Africa (Pty) Ltd (HTSA), acknowledged and respected specialist supplier of aerator drives to the local water treatment industry since 1969, received an order from a leading local waste water company in mid-2012 for the supply of four aerator drives to three water treatment facilities.

The order called for two off QVPE3 (AGMA – 152) (75Kw)(35.5:1), one off QVPD3 (AGMA – 94) (37Kw)(40:1) and one off QVPD3 (AGMA – 94) (37Kw)(40:1). According to HTSA's Sales Representative for Agents & Water Treatment, Mark Moneron, the base plates require modification to adapt to the new generation Hansen P4 industrial gearboxes.

Discussing the reasons why HTSA, local subsidiary of Belgium-based Hansen Industrial Transmissions nv, global designer, manufacturer and supplier of industrial gearboxes, was once again preferred aerator drive supplier, Mark says that the reliable and efficient performance of Hansen industrial gearboxes once again came to the fore. "In order to remain competitive, every industry today has no alternative but to strive towards lowering costs across the board and maximising productivity. Lower overall cost of ownership is the recipe to success and can be achieved through installing reliable equipment that offers longer service life and minimum downtime, and high performance equipment that does not compromising on efficiency."

"The fact that our previous generation HPP - RNF36 (2 off) and our HP2 – NF36 (1 off) industrial gearboxes have been running trouble free for 27 years at two of the three water treatment facilities, is proof of the impressive life span and reliability of our aerator drives. Add to this our engineering capabilities, service and after-sales service quality, and it seemed only fit that the company with the most reliable industrial gearboxes would once again be approached," notes Mark.

2/...Further orders for Hansen aerator drives

2/...Further orders for Hansen aerator drives

According to HTSA, Managing Director, Fritz Fourie, water is only one of many critical elements that HTSA engineers factor into the design of the Hansen P4 industrial gearbox range to perfectly adapt the drive to this extremely demanding application. “We have set the standard for performance in this highly demanding industry where industrial gearboxes are required to operate around-the-clock, failure free.”

In addition to the special design elements of the industrial gearboxes, the HTSA service ethic, which supports precision engineering and design to guarantee a superior quality product, is well known and highly respected in the industry. As one of South Africa’s foremost suppliers of drive solutions to local municipalities, mines and government departments, HTSA prides itself on building long-term business relationships through the delivery of tailor-made solutions and services. “The water industry is no exception and our long term business relationship in the water treatment sector has secured us an enviable reputation for supplying an exceptionally high quality product range and impeccable service,” comments Fritz.

“Many consultants and contractors in the water treatment industry have been conducting business with us since 1969 (when we were known as CE Hultquist) and in their experience HTSA drive solutions deliver on all fronts. Our robust units are manufactured to the highest quality specification for guaranteed rapid return on investment,” concludes Fritz.

The four aerator drives were delivered to the customer on scheduled in November 2012 and Moneron adds that HTSA is responsible for erection, installation and commissioning of this turn-key project.

About Hansen Industrial Transmissions:

Hansen Industrial Transmissions nv (HIT) is an established global industrial gearbox designer, manufacturer and supplier. The Company provides durable gear drives for a wide range of industrial applications throughout the world and has established a dedicated international service network.

In addition to its principal state-of-the-art manufacturing facility located in Flanders, Belgium, HIT has assembly, sales and service centres in the US, the UK, China, South Africa and Australia. Strong in-house R&D operations maintain HIT’s technological leadership.

Since 1 April 2012 HIT is part of the Sumitomo PTC division and HIT employs over 600 people worldwide.

Kindly note: The photos CAN ONLY be used with this PR – they are rights restricted by the Company. Please advise the press accordingly.

3/...Further orders for Hansen aerator drives

3/...Further orders for Hansen aerator drives

Issued on behalf of: Hansen Transmissions South Africa (Pty) Ltd
P O Box 8449 Elandsfontein 1406.
Tel: +27 11 397 2495 / Fax: +27 11 397 2585
Web: www.hansenindustrialgearboxes.co.za

For further information please contact:

Fritz Fourie, Managing Director, Hansen Transmissions SA
Email: ffourie@HansenIndustrialGearboxes.com

Mark Moneron, Sales Rep for Agents & Water Treatment
Email: mmoneron@HansenIndustrialGearboxes.com

Issued by: Sonia Laverick - Laverick Media Communications cc
Tel: 083 310 4491 / 086 671 6836
lavmedia@iafrica.com / www.laverickmedia.co.za