HYBRID POWER FOR MINES

Reduce costs. Secure power price. Improve power quality and reliability.

www.juwi.co.za







WELCOME

The webinar will start momentarily

Presented by:



Amiram Roth-Deblon Head of Global Business Initiatives

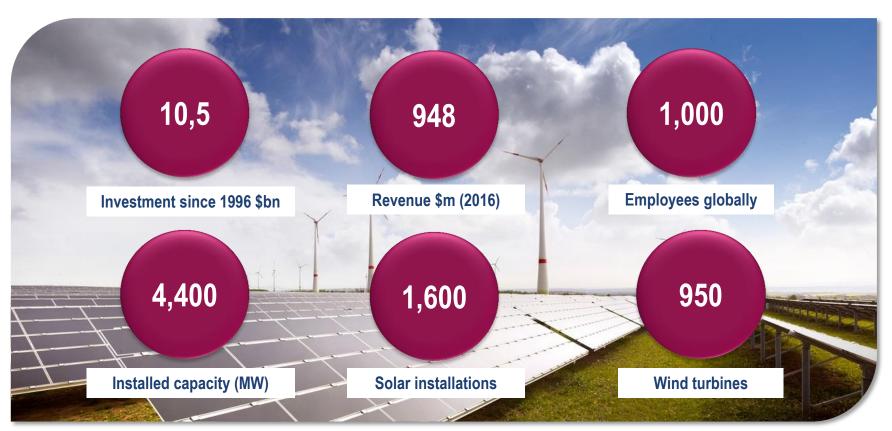






juwi Facts & Figures





juwi Locations Globally





Poll 1



Are you considering hybrid solutions for your operations?

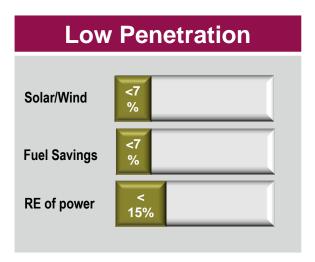
- Yes, Off-grid
- Yes, On-grid / behind the meter
- No

Hybrid Power for Mines











Low Penetration	Medium Penetration
Solar/Wind <7 %	Solar/Wind 8 to 20 %
Fuel Savings <7 %	Fuel Savings 8 to 20 %
RE of power 15%	RE of power Up to 85%





Low Penetration	Medium Penetration	High Penetration
Solar/Wind <7 %	Solar/Wind 8 to 20 %	Solar/Wind >20% to 100%
Fuel Savings	Fuel Savings 8 to 20 %	Fuel Savings >20% to 100%
RE of power 15%	RE of power Up to 85%	RE of power >80% to >100%



Low Penetration

- Simple to integrate
- No hybrid controller
- No energy storage needed
- Low fuel and cost savings
- Not the lowest LCOE
- Gensets / grid strongly required



Low Penetration	Medium Penetration
 Simple to integrate 	 Advanced integration
 No hybrid controller 	 Hybrid controller required
 No energy storage needed 	With or without energy
Low fuel and cost savings	storage
Not the lowest LCOE	Medium fuel and cost
Gensets / grid strongly	savings
required	Optimised LCOE
	Gensets / grid required
	partially



Low Penetration	Medium Penetration	High Penetration
 Simple to integrate 	 Advanced integration 	 Very advanced integration
 No hybrid controller 	 Hybrid controller required 	 High-end hybrid controller
 No energy storage needed 	With or without energy	Only with energy storage
Low fuel and cost savings	storage	Maximum fuel savings
Not the lowest LCOE	Medium fuel and cost	Optimised LCOE
Gensets / grid strongly	savings	Full Genset off-mode
required	Optimised LCOE	
	Gensets / grid required	
	partially	

Poll 2



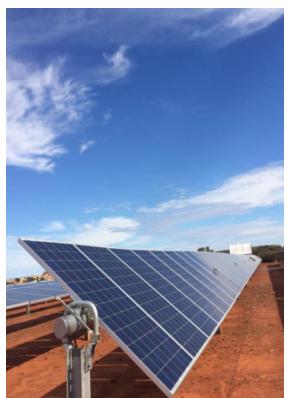
Have you realised hybrid projects?

- Yes, Off-grid
- Yes, On-grid
- Yes, with battery
- Yes, without battery
- No

DeGrussa Solar Project









Where we began (2013)

juwi

Questions / unknowns

- Will the system affect the existing power station?
- What about power system stability and outages?
- What will be the level of solar curtailment?
- Soiling losses?
- System operation in harsh remote environment?
- Will the mine life be extended?
- What is the best commercial structure?



Mine Site



Location and power supply		
Off taker	Sandfire Resource NL	
Resource	Copper and Gold	
Location	Western Australia (900 km northeast of Perth)	
Existing power supply	Diesel 23 MW (originally 19 MW)	
Average load	~ 13.5 MW	
Average consumption	~ 100 GWh/a	



Project details (Completed 2016)

juwi

Design and system integration by juwi

- juwi hybrid SCADA
- New level of monitoring and control of all generation assets
- Micro grid controller of ABB

Solar PV

- 10.6 MWp single-axis tracker
- Area: 20 hectares (~40 football pitches)

Battery

- Battery: 6 MW / 1.8 MWh (4 MW nominal)
- Type: Lithium Ion



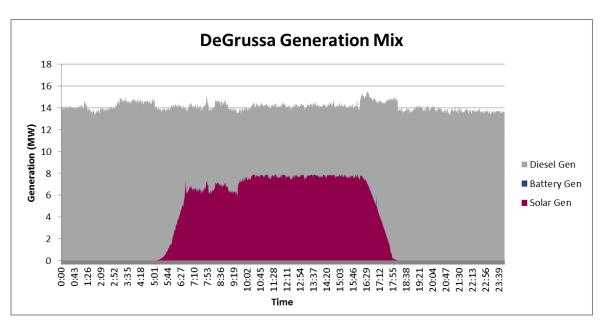


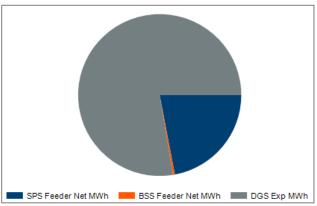
Where we are now



Key parameters

- ~ 60% instantaneous power from solar (and increasing)
- ~ 2 GWh monthly generation from solar
- Diesel savings: ~ 450,000 litre diesel per month





What the stakeholders say about the project





Peter Gordon Electrical Superintendent, Sandfire Resources

"Now after more than 1 year of operation I can confirm that the hybrid system is running smoothly, delivers substantial diesel savings and the power quality and reliability are as good or better than before."



Karl Simich CEO, Sandfire Resources

"...several of our peers are interested in adopting this technology at their mine sites."

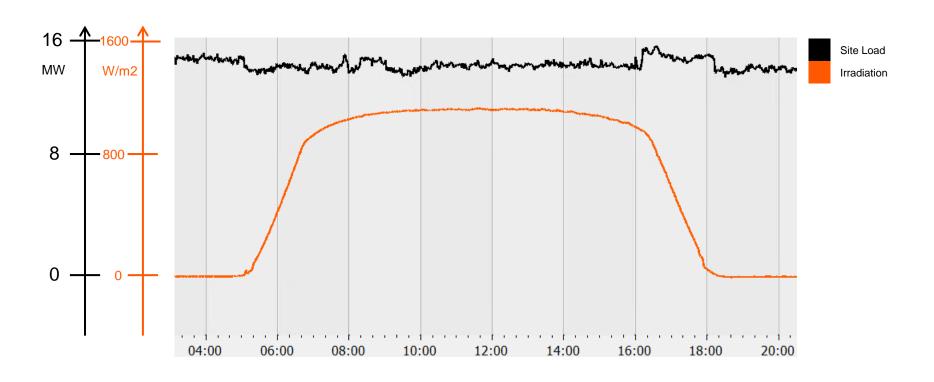


Ivor Frischknecht CEO, Australian Renewable Energy Agency

"The project was constructed in 10 months and delivered on budget, despite being located in remote Australia."

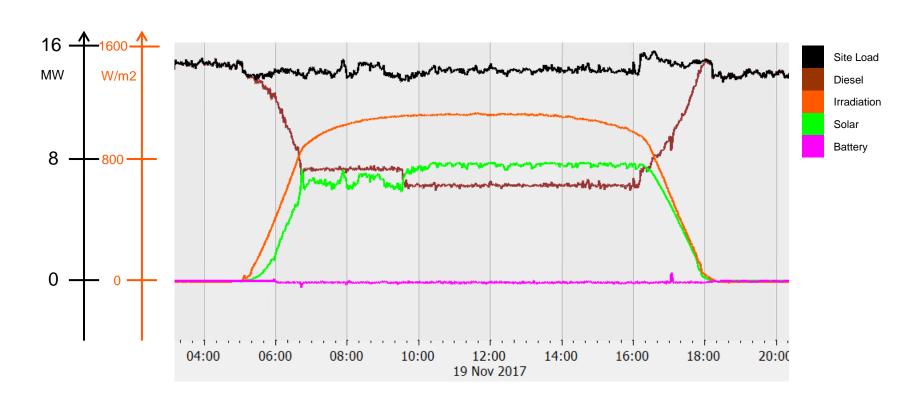
Typical operation – Nov. 2017





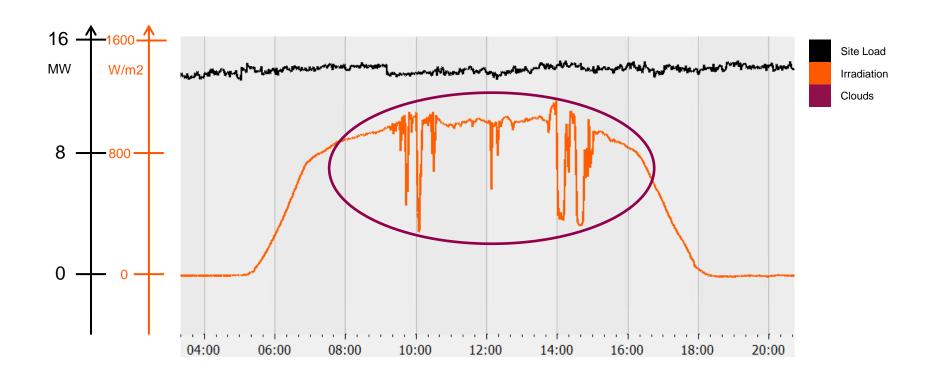
Typical operation - Nov. 2017





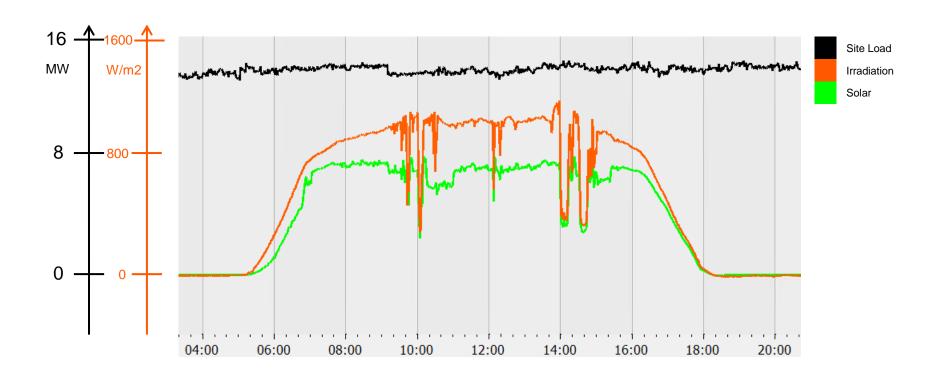
Clouds overhead – Power System is stable





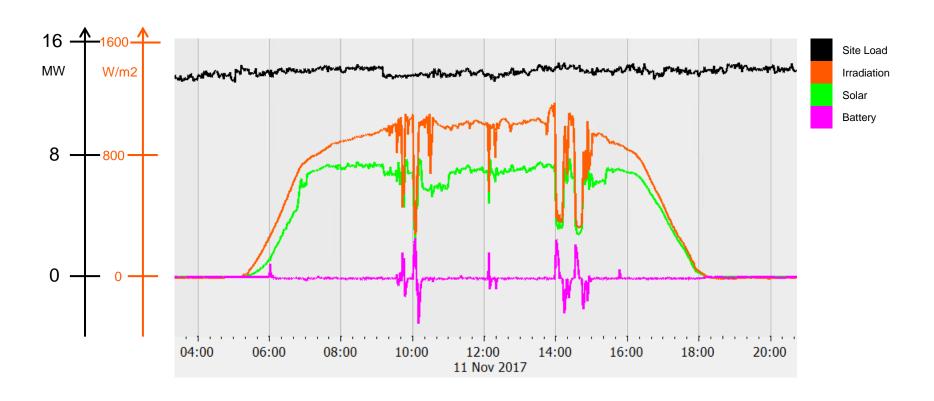
Solar output follows irradiation





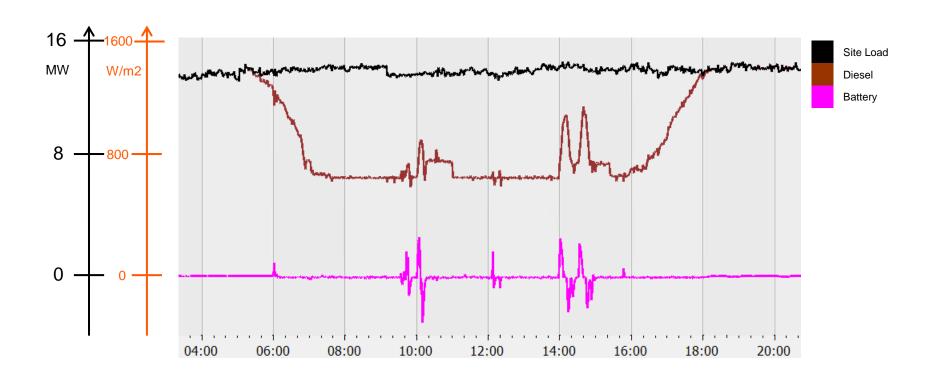
Solar smoothing – fast response of batteries





Gensets provide additional spinning reserve





Poll 3



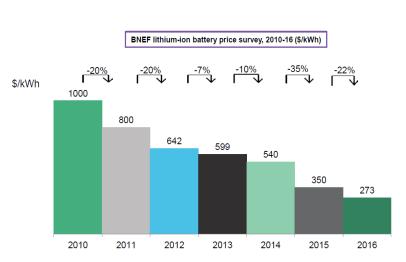
What are you looking for?

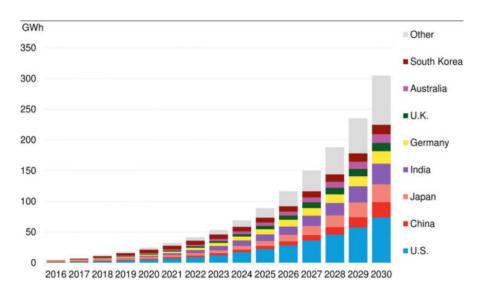
- Energy Supply
- Hybrid power supply
- Energy Off-takers
- Hybrid technology
- EPCs
- Project Developers
- Projects
- Investors
- other

Battery development



Battery prices 2016 only 25% of 2010





Notes: This includes cells plus pack prices. For years where there were two surveys, the data in this chart is an average for the year. Source: Bloomberg New Energy Finance

Challenges



- Shifting from thermal power to mix of energy sources
- PPA tenor & mine life
- Mining industry requirements vs energy industry standards
- Control system integration and SCADA
- Firming power
- Grid connection and power export
- Energy wheeling
- CO2 & energy policy



What is possible today?

Cover 100% of Daytime Usage

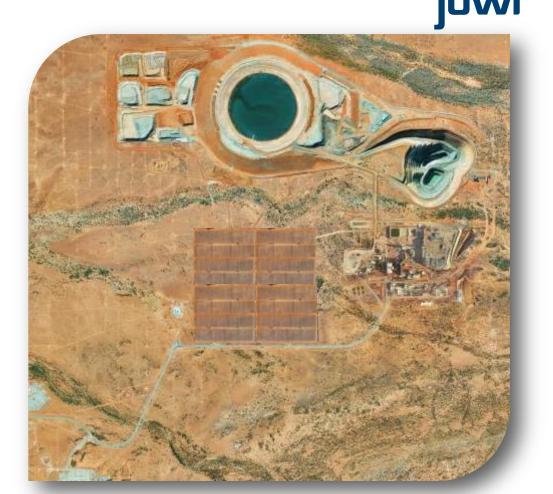
Solar PV: 27 MWp

Battery: 20 MWh

Diesel Savings: 11.5mn litres p.a.

CO2 Savings: 31,000 tonnes p.a.

Payback: ~ 5 to 6 years



What is possible today?

Daytime + Night time + Mobile Plant

Solar PV: 120 MW

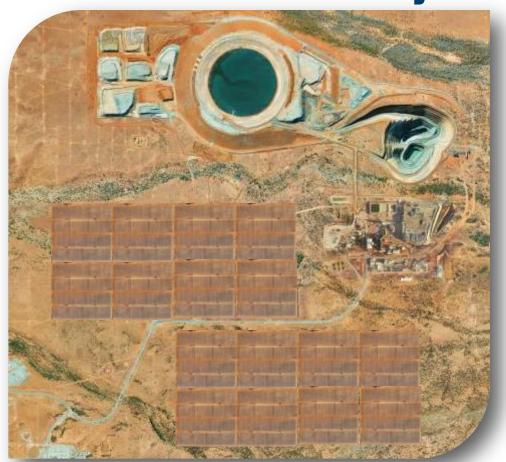
Battery: 300 MWh

Diesel Savings: 45mn litres p.a.

CO2 Savings: 122,000 tonnes p.a.

Payback: 9 to 13 years



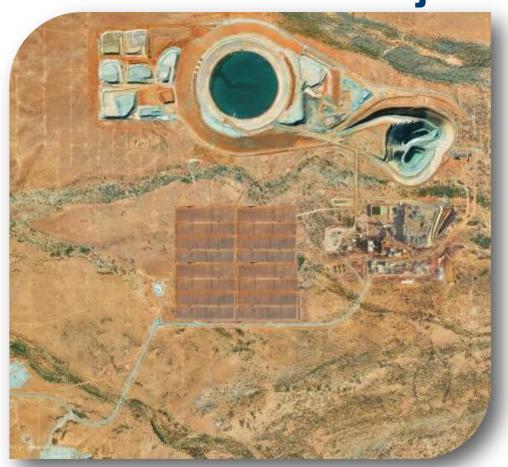


The Future - In 5 years & 2030

Cover Daytime demand

■ 2023: Payback ~ 4 years

■ 2030: Payback < 3 years

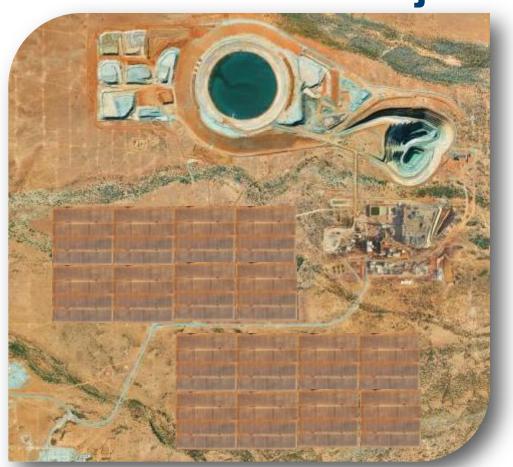


The Future - In 5 years & 2030

Daytime + Night time + Mobile Plant

■ 2023: Payback ~ 6 years

2030: Payback ~ 4.5 years



Should you wait?



Power supply duration has higher impact than annual cost reductions

- 1 year longer power supply can decrease power price by up to 25%
- Annual technology cost reductions are forecast at 3 8% year on year until 2040
- For projects that need power and have a limited mine life →

Investing today in Solar and Wind delivers the LOWEST power cost

Questions?







Thank you for joining our Webinar!

juwi Renewable Energies 24th Floor Metropolitan Centre 7 Walter Sisulu Avenue, Cape Town, 8001, South Africa

Tel: +27 21 831 6100

Email: hybrid@juwi.co.za

www.juwi.co.za





